## **SENATE BILL No. 182**

#### DIGEST OF INTRODUCED BILL

**Citations Affected:** IC 24-3-2-14; IC 35-46-1-11.8.

**Synopsis:** Tobacco merchandising. Prohibits cigarette manufacturers from requiring retailers to engage in certain display and advertising practices or other practices concerning another cigarette manufacturer as a condition to participating in marketing promotions. Requires certain retailers to provide employee assistance to purchase individual packages of cigarettes.



Effective: July 1, 2004.

# Weatherwax

January 6, 2004, read first time and referred to Committee on Commerce and Consumer Affairs.



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#### Second Regular Session 113th General Assembly (2004)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in this style type, and deletions will appear in this style type.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or *this style type* reconciles conflicts between statutes enacted by the 2003 Regular Session of the General Assembly.

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## SENATE BILL No. 182

A BILL FOR AN ACT to amend the Indiana Code concerning trade regulations and consumer sales and credit.

Be it enacted by the General Assembly of the State of Indiana:

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SECTION 1. IC 24-3-2-14 IS ADDED TO THE INDIANA CODE				
AS A <b>NEW</b> SECTION TO READ AS FOLLOWS [EFFECTIVE JULY				
1, 2004]: Sec. 14. (a) A cigarette retailer may enter into ar				
agreement and participate in a cigarette manufacturer's				
merchandising, advertising, display, or consumer discount				
promotional program in which the retailer:				

- (1) provides cigarette merchandising, shelf space, advertising, stocking, or display space to the manufacturer;
- (2) conducts the manufacturer's consumer promotion and discount programs and provides the promotions and discounts to customers; and
- (3) is paid or compensated by the manufacturer for performing the manufacturer's consumer promotion and discount program.
- (b) Subject to subsection (c), a cigarette manufacturer may do the following:
  - (1) Enter into an agreement with a retailer concerning the



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	manufacturer's consumer promotion and discount program,
	including defining the amount of merchandising, shelf space,
	advertising, stocking, or display space provided to the
	manufacturer. However, the agreement may not require the
	retailer to increase the amount of merchandising, shelf space,
	advertising, stocking, or display space to the manufacturer
	during the term of the promotion or discount program.
	(2) Provide a retailer with a monetary payment or other
	compensation for participating in the manufacturer's
	consumer promotion and discount program.
	(3) Provide consumer promotions and discounts to a retailer
	for the retailer to furnish to consumers.
	(c) A cigarette manufacturer may not do the following:
	(1) Prevent, restrict, or limit a retailer from stocking,
	displaying, advertising, entering into an agreement, or
	participating in a program of another manufacturer.
	(2) Prevent, restrict, or limit a retailer from determining the
	size, contents, or location of the space that the retailer uses to
	stock, display, promote, or advertise cigarettes.
	(3) Require or prevent a retailer from raising, reducing, or
	retaining the price on another manufacturer's products.
	SECTION 2. IC 35-46-1-11.8 IS ADDED TO THE INDIANA
	CODE AS A <b>NEW</b> SECTION TO READ AS FOLLOWS
	[EFFECTIVE JULY 1, 2004]: Sec. 11.8. (a) This section does not
	apply to the following:  (1) A rotail establishment that devives at least seventy five
	(1) A retail establishment that derives at least seventy-five
	percent (75%) of the establishment's revenue from tobacco and tobacco related products.
	(2) A retail establishment that prohibits an individual who is
	less than eighteen (18) years of age from entering the
	establishment.
	(b) A retail establishment may not offer for sale or display
	individual packages of cigarettes that allow a customer access to
	the cigarettes without the assistance of an employee of the retail
	establishment.
	(c) A person who violates this section commits a Class C
	infraction. Notwithstanding IC 34-28-5-4(c), a civil judgment for
an infraction committed under this section must be imposed as	
	follows:
	(1) If the person has not been cited for a violation of this

section in the previous ninety (90) days, a civil penalty of fifty



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dollars (\$50).

1	(2) If the person has had one (1) violation of this section in the	
2	previous ninety (90) days, a civil penalty of one hundred	
3	dollars (\$100).	
4	(3) If the person has had two (2) violations of this section in	
5	the previous ninety (90) days, a civil penalty of two hundred	
6	fifty dollars (\$250).	
7	(4) If the person has had at least three (3) violations of this	
8	section in the previous ninety (90) days, a civil penalty of five	
9	hundred dollars (\$500).	
10	(d) A person may not be cited for a violation of this section more	
11	than once every twenty-four (24) hours.	
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